



**Bellbrook Music Boosters**

**07Nov2022**

**6:30 pm**

**BHS Library**

**General Membership Meeting Minutes**

**Call to Order:** President Phoebe Dickman **Time:** 6:31

**Attendance: Appendix A**

1st: Brett Woeste

2nd: Laura Harr

**Welcome:**

**Approval of the General Meeting Minutes, 03Oct2022**

1st: Melissa Richardson

2nd: Ron Campbell

October Minutes Approved

**Old Business:**

- **Procedure for proposing fundraising/future planning**
  - Getting a new fundraising trustee together to create a committee to get them together
- **2023 Golf Scramble**
  - August 7, 2023 - Contract has been signed
  - Sent to Mr. Solomon and on the calendar for the kid's as a mandatory performance for the kids to be there to perform before the scramble starts.
- **Past Donation Business Banners/Sign Update**
  - 99% of everything is put on the trucks, bought 4 new stickers for (WGI & BOA stickers) for the truck.
  - Laura to work on sponsorship
  - 9 total sponsors on the back of trucks
- **Merchandise/Yard Sign Fundraiser with Embellished Threadz**
  - Michaela to work with Kim on IPE and Winter Guard stuff
  - Michaela will work with them on getting Pit Crew stuff added to the fundraiser catalog

- **Poinsettia Sale**
  - Ongoing
  - \$2,945 so far in sales which is way behind in comparison to last year's sale

### **New Business**

- **Officer's Report**
  - Election for trustees in open forum
- **Treasurer's Report**
  - **Appendix B**
- **Board of Trustees' Report**
  - Nothing to report.
- **Director's Report - Andy Solomon**
  - **Appendix C**
  - Cookie Dough is coming - world record cookie dough sales
  - Next Tuesday, 11:30am-12:30pm getting the boxes and sorting them 2:15pm-3pm - funneling kids in and out of the room, 6:30-7:15 volunteers for helping distribute cookie dough - Andy asking for volunteers
- **Director's Report - Sheldon Apo**
  - 29 kids in the middle school color guard - breaking the group up into 2, one would be 6th grade color guard and one would be a 7th and 8th Grade color guard
  - Sheldon is excited to have 4 groups this season.
  - Open Guard is using the same designer/drill writer for their shows.
- **Director's Report - Cameron Halls**
  - Really excited for IPE this year
  - Using Byron Valentine for uniforms this year.
  - Hoping to have 35 kids.
  - Police Escort on Saturday for the kid's coming home
- **Administrator's Report**
  - Confirm the golf scramble to put on the school calendar.
- **Winter Invitational - Co Chair Eli Alban & Brett Woeste**
  - Working on the beginning stages of the Invitational
- **Optimist Club Flag - Update**
  - Kristin Selvaraj - for Veteran's day we put out 111 flags at \$4 each, with 6 volunteers were able to sign-up, Kristin and Rachele did a training session on how to do it, volunteers will take them down next week
  - Goal is to get more volunteers and get as many flags as we can get so we can make the most amount of money as possible.

- **Brainstorm ideas on how to get more volunteers especially for invitationals and golf outings**
  - Showing more presence
  - Building friendships and connections to people
  - Personally asking and inviting parents
  - Concerts coming up - setting up tables and lego raffles
  - Identify the barriers that are keeping people from volunteering
    - Single parents - finding ways to show that kids can also help volunteer
    - Helping people understand that not every job is physically labor intensive also
    - More description of the volunteer duties and who can do them - more communications
    - Expanding participation accessibility is an issue - maybe virtual meetings.
    - Expand the audience - asking for only parents - maybe we need to target extended family - maybe we look at extended families.
    - Creating a YouTube channel of “what is a booster?” “What is the organization?” “What is uniform washing?” Etc.
    - Using text as a means to reach out to to new parents or using Remind as an option - Matt Dalong
    - ALL Volunteers need background checked
    - Melissa is going to work on recording meetings in the next month.
    - December 6th and December 12th - Ron Campbell and Carol Bird to work the tables at the concerts
    - Volunteer slideshow - Melissa Richardson
  
- **Lego Raffle Fundraiser**
  - Nick and Brett want to do another Lego Raffle and want to set it up at the booster tables at concerts
  
- **Discuss 2023 Ice Breaker**
  - Laura to reorganize all the info an present a new draft for how that works
  
- **Spring Flower Sale - Vendor and Chair**
  - FortMeyer & Sons - made it pretty easy - online - some paper forms, but not a lot
  - Karen willing to help if they are interested in taking it on.
  - Rachele to send an email to
  
- **Banquet - confirm date. Rachele to propose a plan for the meal to be voted on**
  - November 30th
  - Rachele asking for a potluck style banquet
  - BBQ theme
  
- **Discuss fee/donation models**
  - **Appendix D**
  - Laura to form a committee to work on what it actually costs to put a kid through these programs and how to structure the budget to ensure we aren't ending the end of the year in a huge deficit.

- Marjorie brought up medical supplies being reimbursed or added into the budget to help out.
- **Donation tracking spreadsheet**
  - Laura asked about a shared drive for everyone to access
  - Send email to Laura that you want to use to share/change things on the sheet
- **Grand Nats**
  - 1:45pm Performance time

### **Open Forum**

- Sandy Baggott - May 6th Carillon Park Pavillion \$4300, charge couples \$60 per couple, Art Department willing to sell some Art of Seniors in a Silent Auction
  - Hor'devours and drink tickets
  - To Hold Date: \$1,290
  - Conflict with May 6th - with musical
  - Sandy to get with new fundraising committee chair to work out details.
- Nick - Lion's Club wants students to go to Lion's Club to ask for money
  - Nick to work on a date to set-up the kids going to Lion's Club
  - Barb and Andy to help get the right kids
  - A little over \$4000 raised so far, Nick would like to get it to \$5000 before asking Lion's Club

### **Trustee Election**

- Nathan Hiester, Carrie Remhof, and Amy Silance were elected into the trustee roles.

**Adjourn:** 8:20pm

1st: Laura Harr

2nd: Melissa Richardson

## **Appendix A: Attendance**

Phoebe Dickman  
Carol Bird  
Ron Campbell  
Sandy Baggott  
Michaela Kronenberger  
Laura Harr  
Amy Rodenroth  
Nathan Hiester  
Brett Woeste  
Melissa Richardson  
Kristen Selvaraj  
Patty Ball  
Rachele Alban  
Karen Beidelschies  
Todd Whalen  
Melanie Glover  
Carrie Remhof  
Marjorie Silva  
Tracey Waller  
Sheldon Apo  
Cameron Halls  
Barb Siler  
Nick Falzerano  
Andy Soloman

## Appendix B Treasurer's Report



### Treasurer Report: Oct 31, 2022

#### BOOSTER FUNDS OVERVIEW:

- The boosters provide supplemental monetary support for the music programs. This is above and beyond what is covered by program fees.
- Primary support is for Marching band, IPE (Indoor percussion ensemble) and Winter Guard.

#### Actual:

Fiscal YTD Revenue: \$ 114,895.24  
 Fiscal YTD Expenses: 116,577.99  
 Fiscal YTD Surplus/(Deficit): \$ (1,682.75)

#### Projected through EOY:

Revenue: \$ 128,140.87  
 Expenses: 138,597.48  
 Surplus/(Deficit): \$ (10,456.60)

#### BALANCES\*

Assets:		Liabilities:	
Checking	\$46,770.78	Uniform Replacement	\$3,406.59
Savings	65,145.50	Other Passthrough – NYC, etc.	\$2,764.86
		Credit Card Balance	695.47
Total Assets	\$111,916.28	Total Liabilities	\$6,866.92

\*Please note the balances section is under construction. Need to investigate for completeness.

#### Monies Received from Donations/Fundraisers (October)\*

#	Source	Amount
1	School Reimbursement (MB Staff salaries)	\$9,553.00
2	Dine ins	1,633.26
3	Poinsettias	748.69
4	Donations	437.00
5	Embellished Threadz	358.60
6	Charleston Wrap	289.70
7	Tag Day	100.00
8	Golf Scramble	100.00

\*Does not include accompanying expenses

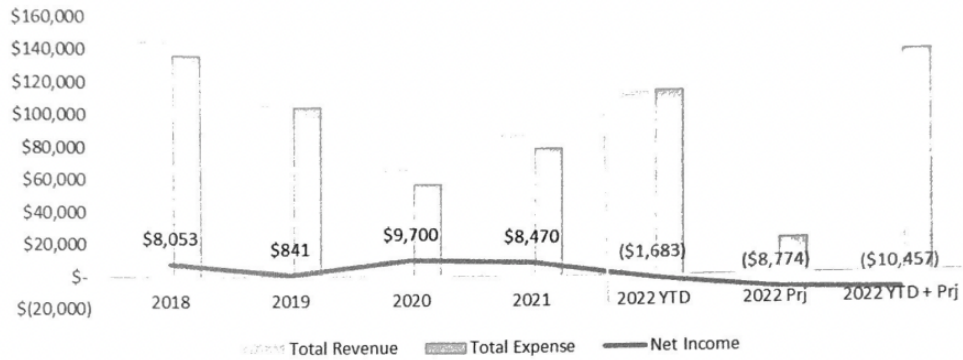
#### TREASURER ACTIVITIES/NOTES/TO-DO'S

#	Status	Description
1	■	Treasury committee meeting structure – in progress
2	■	2023 Budget activities – in planning
3	■	MB Staff Salary reimbursement from the school – complete.
4	■	Met with Winter Guard staff to review 2023 budget



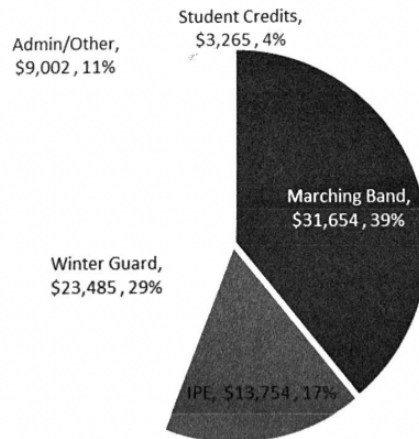
ADDITIONAL INFORMATION

Revenue, Expense and Income



Where does the Money Go?\*

YTD + Projected 2022



\*Excludes fundraising and invitational expenses. Winter guard and Marching Band expense is netted with income received from school for reimbursement

# Treasurer Report: Oct 31, 2022



## Income and Expense Summary:

Items Not Netted:	2018	2019	2020	2021	2022 YTD	2022 Prj	2022 YTD + Prj	Budget
<b>Income:</b>								
Donations	\$10,780	\$7,759	\$15,591	\$19,031	\$3,370	\$626	\$3,996	\$3,616
Misc Income	5,437	3,558	5,475	85	34,074	0	34,074	14,821
<b>Expense:</b>								
Marching Band	(\$26,923)	(\$21,828)	(\$12,978)	(\$18,085)	(\$39,592)	(\$10,898)	(\$50,490)	(\$29,010)
Winter Guard	(37,900)	(18,470)	(8,399)	(19,108)	(29,985)	(7,800)	(37,785)	(26,731)
IPE	(26,565)	(15,112)	(11,415)	(10,294)	(13,754)	0	(13,754)	(11,673)
Student Credits	(6,997)	(5,095)	(3,526)	(3,349)	(3,265)	0	(3,265)	(3,356)
General & Admn	(828)	(2,817)	(1,725)	(2,949)	(4,000)	(585)	(4,586)	(1,111)
Social/Hospitality	(1,269)	(1,215)	(414)	(298)	(742)	(697)	(1,439)	(616)
Music Programs	(520)	(650)	(727)	0	0	(616)	(2,186)	(2,186)
Food Committee	(11)	179	0	(1,005)	(762)	(1,424)	(175)	(175)
Miscellaneous Fundraising Expenses	0	0	(300)	0	(175)	0	(175)	
<b>Items with Income and Expense Netted:</b>								
Golf Outing	\$0	\$0	\$0	\$0	\$ 11,331	\$ -	\$11,331	\$12,950
Fall Invitational	6,965	11,268	0	2,022	10,881	0	10,881	8,971
Scnp	12,744	3,475	6,783	9,587	2,147	6,000	8,147	8,147
Tag Day	5,611	9,357	2,483	9,487	7,662	0	7,662	8,134
Dine In	2,230	2,587	3,053	3,625	4,226	0	4,226	2,874
Spring Flowers	3,974	5,501	(3,822)	7,552	5,632	0	5,632	5,632
Winter Invitational	7,483	10,806	8,123	3,068	4,351	0	4,351	4,351
Poinsettias	1,594	1,432	3,148	3,738	749	6,332	7,080	2,478
Raffle	0	296	0	1,050	2,303	0	2,303	2,303
Pies	2,144	958	0	1,285	1,471	0	1,471	1,471
Car Wash	1,178	1,060	4,600	0	0	0	0	0
Amazon Smile	226	382	652	851	622	288	910	910
Corn Fritters	808	453	0	0	801	0	801	644
Sprit Wear	466	0	223	679	359	0	359	456
Avenue of Flags	0	0	0	0	324	0	324	0
Yankee Candle/Charleston Wrap	1,463	1,316	0	637	290	0	290	0
<b>Historic (informational)</b>								
Dayton Dragons	\$2,315	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Euchre Party	2,152	(200)	(253)	441	0	0	0	0
Souvenirs	(494)	(7)	0	420	0	0	0	0
UD Concessions	4,502	3,974	808	0	0	0	0	0
Calendars (deleted)	250	0	0	0	0	0	0	0
Yard Signs	60	0	0	0	0	0	0	0
Food Truck Rally (deleted)	528	0	0	0	0	0	0	0
Ford Drive Event	1,860	2,085	0	0	0	0	0	0
Peeler Cards	0	1,853	0	0	0	0	0	0
Winter program Fees (Deleted)	36,697	0	0	0	0	0	0	0
Expenses (historic)	(1,907)	(2,062)	2,318	0	0	0	0	0
<b>Net Income</b>	<b>\$8,053</b>	<b>\$841</b>	<b>\$9,700</b>	<b>\$8,470</b>	<b>(\$1,683)</b>	<b>(\$8,774)</b>	<b>(\$10,457)</b>	<b>(\$2,017)</b>



## Appendix C

### Director's Report

#### DIRECTOR'S REPORT

Monday, November 7, 2022

- Upcoming events:
  - Disney parade rehearsal schedule will be shared soon
  - Look for Pep Band signups coming soon!
  - Jazz Band - tentative start date - January 2023
  
- Marching Band Updates:
  - Our marching band show/program coordinator, Mr. David Carbone, came in October to make changes and improvements to our show!
  - Congratulations on being named 2022 MSBA AAA Champions
  - The Marching Eagles were undefeated in Class AAA at MSBA competitions this year
  - **November 10-12: Grand Nationals** General Information (a more in-depth itinerary will be sent once more details are finalized):
    - Thursday 11/10 - Leave Bellbrook in the morning, perform at 1:15pm in Prelims. Arrive home in Bellbrook around dinner time, go home.
    - Friday 11/11 - Leave Bellbrook in the morning, watch bands, and watch Prelims awards at the end of the night.
    - Friday night we will be staying in a hotel (Hyatt Place Indianapolis/Fishers, 11455 IKEA Way, Fishers IN, 46037)
    - Saturday 11/12 - Possible scenarios:
      - If we make Semifinals, we will most likely have a VERY EARLY wake up and early performance time. Stay for awards, and arrive home around dinner time
      - If we do not make Semifinals, we will have a more leisurely wakeup, and then go to watch Semifinals. Arrive home around dinner time.
  - Banquet: Wednesday, November 30
    - Dinner at 6pm, awards at 7pm
  
- Winter groups:
  - LookIPE and Winterguard calendars and audition information has been shared!
  
- Winter concert: Tuesday, December 6 - featuring both bands and the choir!

## Appendix D

### Fee Update Proposals

#### Fee Update Proposal

Prepared by Laura Harr

Based on our current program expenditures, I estimated the net impact of continued funding of programs at the Booster's current level with fees staying as currently proposed. Current program models project a Booster deficit of -\$7,461 based on current fee structures.

#### CURRENT FUNDING MODEL

Program	Program Budget	Fees Cover	Boosters Cover	Booster %	Students	Proposed Fees*	Current Fees	Student Impact
Belles	\$5,000	\$5,250	-\$250	-5%	15	\$400	\$400	\$0
MS Guard	\$12,000	\$14,500	-\$2,500	-21%	29	\$550	\$550	\$0
Open Guard	\$30,000	\$16,200	\$13,800	46%	18	\$950	\$950	\$0
IPE	\$29,000	\$16,275	\$12,725	44%	31	\$575	\$575	\$0
Marching Band	\$89,000	\$59,770	\$29,230	33%	86	\$745	\$745	\$0
MISC COSTS			\$15,456					
<b>TOTALS</b>	<b>\$165,000</b>	<b>\$111,995</b>	<b>\$68,461</b>	<b>41%</b>	<b>179</b>			
							Booster Costs	\$68,461
							Income from Fundraising	\$61,000
							<b>Booster Net</b>	<b>-\$7,461</b>

\*Proposed fees include \$50 per student for school.

From there, I used the same assumptions (budget, number of students, steady income from fundraising) to run several models of Booster support for the major programs. I also included projected miscellaneous costs. These assumptions were based on the 9/30/2022 Treasurer's Report.

**MODEL #1: No Booster Support (baseline):**

School fees cover all costs associated with program budgets. Based on the budgets, you can see the cost per student (listed below). There would be no Booster costs in this model.

**MODEL 1: NO BOOSTER SUPPORT**

Program	Program Budget	Fees Cover	Boosters Cover	Booster %	Students	Proposed Fees*	Current Fees	Student Impact
Belles	\$5,000	\$5,000	\$0	0%	15	\$383	\$400	-\$17
MS Guard	\$12,000	\$12,000	\$0	0%	29	\$464	\$550	-\$86
Open Guard	\$30,000	\$30,000	\$0	0%	18	\$1,717	\$950	\$767
IPE	\$29,000	\$26,000	\$0	0%	31	\$889	\$575	\$314
Marching Band	\$89,000	\$89,000	\$0	0%	86	\$1,085	\$745	\$340
MISC COSTS			\$15,456					
<b>TOTALS</b>	<b>\$165,000</b>	<b>\$162,000</b>	<b>\$15,456</b>	<b>10%</b>	<b>179</b>			
							Booster Costs	\$15,456
							Income from Fundraising	\$61,000
							<b>Booster Net</b>	<b>\$45,544</b>

**MODEL #2: Boosters Fund Percentage of Program Budgets:**

In this model, Boosters pay a set percentage of programming budgets. I reviewed both 20% and 33% funding level models.

**MODEL 2A: BOOSTERS FUND 20% OF PROGRAM BUDGETS**

Program	Program Budget	Fees Cover	Boosters Cover	Booster %	Students	Proposed Fees*	Current Fees	Student Impact
Belles	\$5,000	\$4,000	\$1,000	20%	15	\$317	\$400	-\$83
MS Guard	\$12,000	\$9,600	\$2,400	20%	29	\$381	\$550	-\$169
Open Guard	\$30,000	\$24,000	\$6,000	20%	18	\$1,383	\$950	\$433
IPE	\$29,000	\$23,200	\$5,800	20%	31	\$798	\$575	\$223
Marching Band	\$89,000	\$71,200	\$17,800	20%	86	\$878	\$745	\$133
MISC COSTS			\$15,456					
<b>TOTALS</b>	<b>\$165,000</b>	<b>\$132,000</b>	<b>\$48,456</b>	<b>29%</b>	<b>179</b>			
Booster Costs								\$48,456
Income from Fundraising								\$61,000
<b>Booster Net</b>								<b>\$12,544</b>

**MODEL 2B: BOOSTERS FUND 33% OF PROGRAM BUDGETS**

Program	Program Budget	Fees Cover	Boosters Cover	Booster %	Students	Proposed Fees*	Current Fees	Student Impact
Belles	\$5,000	\$3,350	\$1,650	33%	15	\$273	\$400	-\$127
MS Guard	\$12,000	\$8,040	\$3,960	33%	29	\$327	\$550	-\$223
Open Guard	\$30,000	\$20,100	\$9,900	33%	18	\$1,167	\$950	\$217
IPE	\$29,000	\$19,430	\$9,570	33%	31	\$677	\$575	\$102
Marching Band	\$89,000	\$59,630	\$29,370	33%	86	\$743	\$745	-\$2
MISC COSTS			\$15,456					
<b>TOTALS</b>	<b>\$165,000</b>	<b>\$110,550</b>	<b>\$69,906</b>	<b>42%</b>	<b>179</b>			
Booster Costs								\$69,906
Income from Fundraising								\$61,000
<b>Booster Net</b>								<b>-\$8,906</b>

**MODEL #3: School Fees Increased:**

In this model, school fees are increased. I did not increase guard fees as the proposed fees already represent an increase for 2023.

**MODEL 3A: FEE INCREASE OF 20%**

Program	Program Budget	Fees Cover	Boosters Cover	Booster %	Students	Proposed Fees	Current Fees	Student Impact	
Belies	\$5,000	\$5,250	-\$250	-5%	15	\$400	\$400	\$0	
MS Guard	\$12,000	\$14,500	-\$2,500	-21%	29	\$550	\$550	\$0	
Open Guard	\$30,000	\$16,200	\$13,800	46%	18	\$950	\$950	\$0	
IPE	\$29,000	\$19,840	\$9,160	32%	31	\$690	\$575	\$115	
Marching Band	\$89,000	\$72,584	\$16,416	18%	86	\$894	\$745	\$149	
MISC COSTS			\$15,456						
<b>TOTALS</b>	<b>\$165,000</b>	<b>\$128,374</b>	<b>\$52,082</b>	<b>32%</b>	<b>179</b>				
								Booster Costs	\$52,082
								Income from Fundraising	\$61,000
								<b>Booster Net</b>	<b>\$8,918</b>

**MODEL 3B: FEE INCREASE OF 10%**

Program	Program Budget	Fees Cover	Boosters Cover	Booster %	Students	Proposed Fees	Current Fees	Student Impact	
Belies	\$5,000	\$5,250	-\$250	-5%	15	\$400	\$400	\$0	
MS Guard	\$12,000	\$14,500	-\$2,500	-21%	29	\$550	\$550	\$0	
Open Guard	\$30,000	\$16,200	\$13,800	46%	18	\$950	\$950	\$0	
IPE	\$29,000	\$18,058	\$10,943	38%	31	\$633	\$575	\$58	
Marching Band	\$89,000	\$66,177	\$22,823	26%	86	\$820	\$745	\$75	
MISC COSTS			\$15,456						
<b>TOTALS</b>	<b>\$165,000</b>	<b>\$120,185</b>	<b>\$60,272</b>	<b>37%</b>	<b>179</b>				
								Booster Costs	\$60,272
								Income from Fundraising	\$61,000
								<b>Booster Net</b>	<b>\$729</b>

**MODEL #4: Booster Donation Model with Fee Leveling:**

In this model, school fees are level set among guard and marching band. In addition, a booster donation is added- \$75 for Middle Guard through High School, \$25 for Little Belles. For this donation, students would receive items like show shirts, band camp meals, etc. Parents would not be asked to donate additional funds during the season or provide food. Based on my research, this donation would not be looked at any different than a Girl Scout Troop charging troop dues and would not jeopardize any charitable, tax exempt status of the organization.

**MODEL 4: BOOSTER DONATION MODEL WITH FEE LEVELING**

Program	Program Budget	Fees Cover	Boosters Cover	Booster %	Students	Proposed Fees	Current Fees	Student Impact	
Belles	\$5,000	\$5,625	-\$625	-13%	15	\$425	\$400	\$25	
MS Guard	\$12,000	\$15,225	-\$3,225	-27%	29	\$575	\$550	\$25	
Open Guard	\$30,000	\$14,850	\$15,150	51%	18	\$875	\$950	-\$75	
IPE	\$29,000	\$19,375	\$9,625	33%	31	\$675	\$575	\$100	
Marching Band	\$89,000	\$70,950	\$18,050	20%	86	\$875	\$745	\$130	
MISC COSTS			\$15,456						
<b>TOTALS</b>	<b>\$165,000</b>	<b>\$126,025</b>	<b>\$54,431</b>	<b>33%</b>	<b>179</b>				
								Booster Costs	\$54,431
								Income from Fundraising	\$61,000
								<b>Booster Net</b>	<b>\$6,569</b>

**Fees Conclusion**

Based on the modeling, I believe that two options stand out as providing financial stability. Model 4: Booster Donation Model with Fee Leveling and Model 3A: Fee Increase of 20%. While at the surface, the fee increase provides slightly more income to the Boosters to use for incidentals and future expenses, I believe that leveling fees across the organization are important to keep programs accessible for students.

In addition, the donation amount of Model 4 can be more easily increased or decreased in coming years without the formality of the school board's involvement. If the above models or some iteration of them are not adopted, the Boosters organization will need to increase fundraising activities in order to help sustain its financial health.

**Fundraising**

In addition to fees, I researched fundraising buyouts for parents and their legality as far as not jeopardizing our organization's 501(c)3 status. According to the IRS (<https://www.irs.gov/pub/irs-tege/eotopica93.pdf>), the organization can ask members to fundraise for a certain amount of funds or offer a buyout for fundraising so long as:

- Any funds raised (by buyout or through selling products) doesn't create a personal benefit to one party AND the funds raised are used to benefit the entirety of the entire group.
- Preferential treatment isn't granted to students based on their fundraising.
- Substantial fee reductions cannot be granted based on fundraising.
- Not participating in fundraising of any kind should also not prohibit a student from participating in the events of the organization.

I modeled out the fundraising buyout using Marching Band student counts of 86 participants and a 20% profit margin on sales. This buyout would not pertain to the Tag Day sales which would remain a mandatory fundraiser.

Parent Donation: \$200  
Boosters Keep: \$200

Student Sales Goal: \$750  
Boosters Keep: \$150  
Student Credits Earned: \$37.50

While if every parent donated, the Boosters would keep more money, some students would outperform the \$750 sales goal earning the Boosters more money. Likely, a mix of buyout and product sales will occur within the group. The below table illustrates the Buyout vs. Product Sales breakdowns and their net to the Booster organization. Note that the totals in all cases by setting a sales goal across the fundraising products throughout the year nets the boosters a much larger profit to be used.

FUNDRAISING				
BUYOUT		PRODUCT SALES		TOTALS
100%	\$17,200	0%	\$0	\$17,200
80%	\$13,760	20%	\$2,580	\$16,340
50%	\$8,600	50%	\$6,450	\$15,050
20%	\$3,440	80%	\$10,320	\$13,760
10%	\$1,720	90%	\$11,610	\$13,330
Current Profit (less student credit) from Sales of spring flowers, poinsettias, and pies				\$7,665

**Final Recommendation**

It is my recommendation that the Boosters choose and adopt a new fees structure as well as a fundraising buyout. I believe we should pilot these in the 2023-2024 Academic Year and make adjustments as appropriate in subsequent years. Doing so will help our organization to remain fiscally healthy and allow us to better provide for the students we serve. It will safeguard the organization to allow us to maintain Bellbrook's legacy of excellence.